



FREEDOM OF CHOICE

From supply of raw materials to contract manufacturing.





SUPPLYING
RAW MATERIALS



CONTRACT
MANUFACTURING



FILLING SERVICES



PACKAGING

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PRODUCTION **BENEFITS**

When flexibility is vital.



What constitutes competitive advantage in today's pharmaceutical and cosmetic production industries? Some say "We have to be faster!" Others think "We have to be cheaper!" Or they are convinced: "We have to concentrate on our core business." Everyone would agree that all these statements are true, but we still have to be able to offer the customer a wide range of products with a consistently high quality.

We can offer you all these benefits. Our contract manufacturing enables you to remain flexible, streamlined and fast. And our permanent supply of raw materials and customized packaging solutions make sure your products get delivered on time with no delays.

So you can enjoy the greatest possible freedom of choice while still feeling secure. With more than 125 years of experience, expert technical know-how, GMP-certified processes and our own strict quality management system, you can rely on us with confidence every step of the way.

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Your benefits

- Speed
- Cost awareness
- Focus
- Variety
- Quality



RANGE OF **SERVICES**

When one-stop shopping is a must.



Some things just make work easier. For example, getting your raw materials or OTC products from one source – only having to deal with one reliable supplier: one partner who is able to manufacture, package and deliver everything – liquid preparations, ointments and powders – with their contract manufacturing; a company steeped in tradition and with decades of expertise in the production of teas, medicinal oils, ointments, creams and traditional home remedies.

The benefits to you are clear: less expense and more time, dedicated contact persons, reliable processes and prompt delivery.

As specialists in delivering, manufacturing and packaging of chemical and pharmaceutical raw materials, medication and cosmetics, we are able to offer you a wide spectrum of both products and solutions.

Our range of services

- Human pharmaceuticals
- Medicinal products
- Phytopharmaceuticals
- Cosmetics
- Food supplements
- Chemical products for washing powder and cleaning agents
- Chemical products for diagnostics



SOURCE OF **SUPPLY**

When raw materials are available.



Our portfolio is made up of the entire alphabet of chemical substances, medicinal plants, oils and base materials for the production of pharmaceuticals as well as cosmetics. Our range of substances takes you from A as in Aloe to Z as in Zinc oxide. We have more than 1,500 raw materials permanently in stock and waiting to be delivered to you quickly and reliably. And always exactly when you need them. The clear advantage here is that you save on storage costs. And of course

you always have the raw materials you need for your production to hand, ready-packaged and in mandatory GMP quality.

All substances and detailed information about them can be found in our Caelo product catalog or online at www.caelo.de. Of course we would be happy to prepare an offer tailored to your individual needs, including quantities and packaging sizes. Please contact us using the details indicated on page 19 of this brochure.

Our selection of raw materials

- Pharmaceutical active agents
- Pharmaceutical excipients
- Narcotics
- Chemical substances and galenicals
- Semi-solid base materials
- Extracts and tinctures
- Essential and fatty oils
- Medicinal herbs



MANUFACTURING **OPTIONS**

When contract manufacturing means progress.



Every successful business has the same problems: How to expand the range of products without taking unnecessary financial risks? How to balance order peaks without having to acquire permanent additional personnel or new machinery? The solution: contract manufacturing.

We manufacture and package ointments, creams, lotions, gels, powders, medicinal herbs, liquids and bulk raw materials in almost any quantity you need. We can deliver the final product or a pre-mix.



Unlike many other contract manufacturers, we are also happy to produce small quantities. These will be manufactured with the same quality requirements as large amounts.

Production is carried out using only the most modern machinery, for example Becomix ointment processing systems and Groninger and Gepas filling machines. We have approximately 200 highly qualified employees in our factories in Hildden and Bonn, pooling their collective experience and expertise in everything from acquisition to production, packaging, quality assurance and distribution.

You save on investment or personnel costs and can balance order peaks with maximum flexibility. In short: you reduce expenses, rather than your options.

Our contract manufacturing products (common batch sizes)

- **Semi-solid forms** such as pastes, ointments, gels, creams, lotions (from min. 80 kg to 1,000 kg)
- **Solid forms** such as powders (from min. 25 kg to 100 kg)
- **Liquid forms** such as solutions, emulsions, mixtures, syrups, suspensions (from min. 10 kg to 800 kg)
- **Mixtures of herbal tea** (from min. 10 kg to 1,000 kg)

PRECISION **WORK**

When filling needs to be individual.



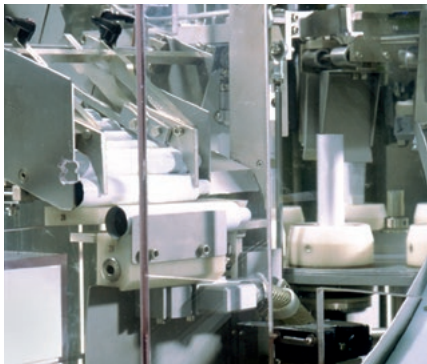
Need a few kilogrammes of a substance or 10 tonnes of bulk material? Our fully and semi-automatic filling machines can adapt to your specific needs. Even manual packaging is not something we shy away from: we can cope with any task you give us – from mini batch sizes to large-scale production.

The advantage here: you can react flexibly and cost-efficiently to whatever the current market situation may be. Reliable delivery is also important, and this is only one of the services we guarantee. Others include our promise that our goods are manufactured in accordance with the highest quality standards as well as current GMP standards, also in filling and delivery. We would be happy to help you find the perfect and most efficient solution tailored to your specific needs.

Our filling services

(common order sizes)

- 1–100,000 packaged units of liquid, semi-solid and solid forms



VARIETY OF **PACKAGING**
When appearance matters.



A strong product needs to have an outer appearance that can live up to its quality. We have multiple options when it comes to packaging your product. Boxes, cartons, glass or plastic bottles, tubes or bags: together we will select the packaging best suitable for your product and customise it to all your needs. You can also take your pick of caps, locks and seals, with or without additional drop inserts or pouring aids.

But this is not all we have to offer in terms of services. While packaging we can include measuring cups and spoons with your product as well as information brochures and package slips. We can also provide information on current legal regulations, such as which label and designated sizes are required by law. Please take these requirements into consideration for your design.

Our packaging services

- Outer packaging
- Labelling
- Caps
- Additional items



QUALITY PROMISE

When safety counts.



As a manufacturer of pharmaceuticals, cosmetics and food supplements it goes without saying that you have the obligation to maintain a qualified quality management. A quality assurance system that ideally not only meets all legal requirements but surpasses them by far. A system which ensures strict control and documentation every step of the way: from the receipt of goods to manufacturing, packaging and delivery.

We have just such a quality assurance system at our disposal. The safety of each and every batch of our products is tested. All the work and other processes are carried out according to



strict quality assurance regulations and are documented every step of the way by our in-house certified laboratories. In addition, we have special checks carried out, such as microbiological analyses by officially accredited laboratories. This enables us to meet all the legal requirements (AMG, EU-GMP guidelines, national and international pharmacopoeias) as well as to fulfil our own sometimes even higher standards of quality.

We can also take on any of your non-standard challenges: we are able to ensure Kosher and Halal standards for specific products and manufacturing methods.



Our quality guidelines

- **EU-GMP guidelines** (Good Manufacturing Practice)
- **German Pharmaceuticals Act** (AMG)
- **German Drug and Drug Substance Act** (AMWHV)
- **EC guidelines**
- **National and International Pharmacopoeias**
- **Cosmetics Regulation** (kosmetikV)
- **Foods, Consumer Goods and Feedstuffs Code** (LFGB)
- **Dietary Supplement Regulations** (NemV)

WISDOM OF **AGE**
When tradition is an advantage.



A sensitive area, such as contract manufacturing and filling of pharmaceuticals and cosmetic products thrives when combined with experience, trustworthiness and reliability. Every day, quality standards need to be met and controlled and products as well as raw materials have to be delivered on time. Plus, a strictly confidential way of handling company data has to be ensured.

Thanks to more than 125 years in the business, we possess a high level of comprehensive know-how and safe process management system. Tradition and innovation are second nature at Caelo.

The name Caelo stands for

- **Quality** of products and services.
- **Competence** steadily built up over the last 125 years and now used as a tool for creating the future.
- **Safety** guaranteed by quality standards of the highest level and confirmed by regular audits.

Partnership and teamwork are key factors here. This defines our own sense of self-understanding as not only being a reliable manufacturer and supplier to you but also a co-designer and provider of ideas.

Contact us to find out how we can help you, whether you seek to conquer new potentials and business areas or if you are simply interested in getting to know the advantages of contract manufacturing and prompt delivery of raw materials.

Your contact persons

Heike Kliewer

E-mail: kliewer@caelo.de
 Telephone: +49 (0)21 03/49 94 350
 Fax: +49 (0)21 03/49 94 178

Saskia Mantei

E-mail: mantei@caelo.de
 Telephone: +49 (0)21 03/49 94 194
 Fax: +49 (0)21 03/49 94 178



Caesar & Loretz GmbH

Herderstraße 31

D-40721 Hilden

Telephone: +49 (0)21 03/49 94 0

Fax: +49 (0)21 03/32 36 0

E-mail: info@caelo.de

www.caelo.de